



Overcoming Medicare Part B’s Impact on Reimbursement Margins (Deeper Dive)

This month’s Deeper Dive focuses on new office visits.

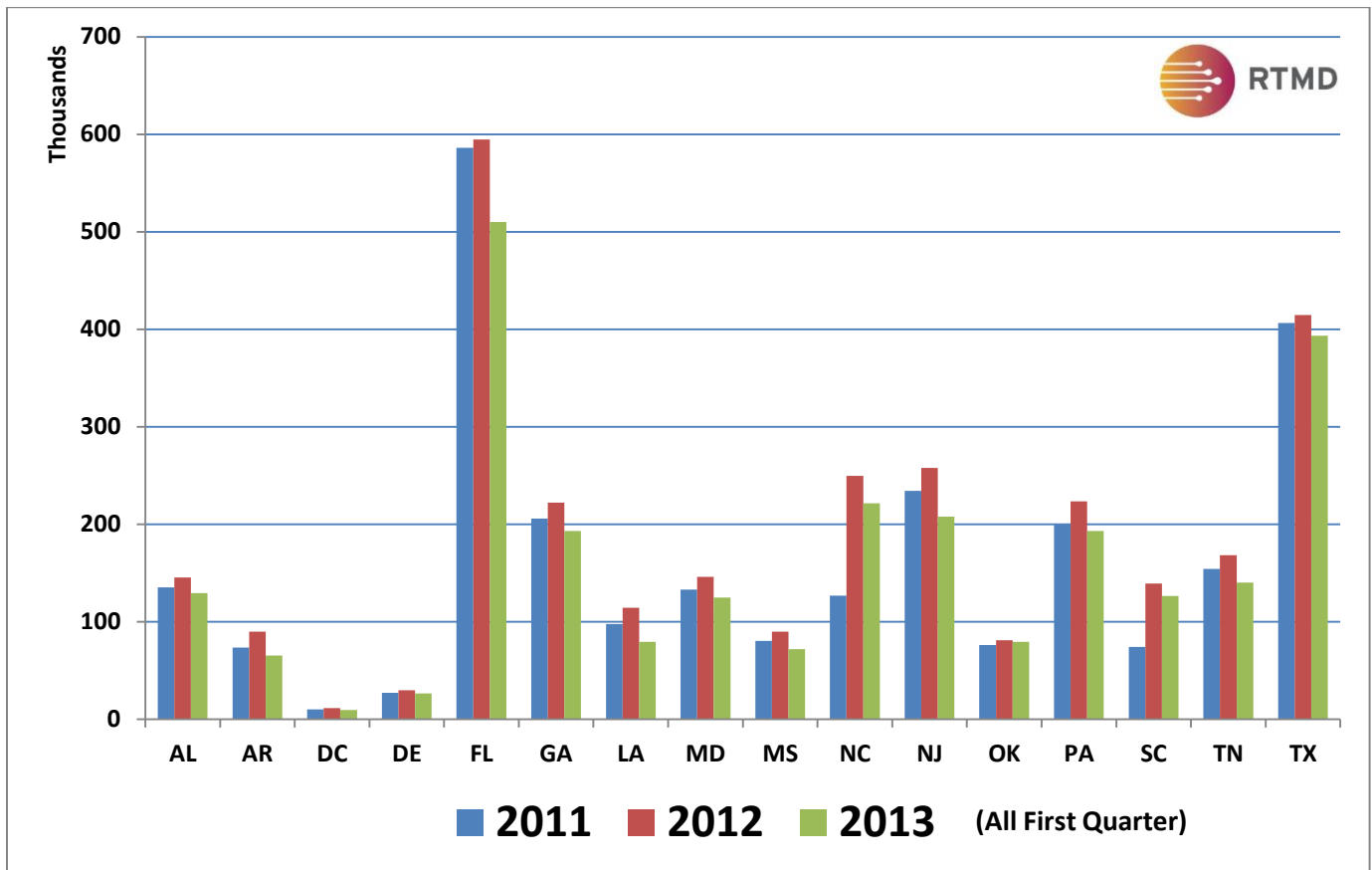
With increased CMS scrutiny and decreased profit margins, traditional methods of operation will no longer prove prosperous.

Top line growth is possible, but not without careful analysis of risk and opportunity.

Below you will find state-by-state trends in both, as represented by new office visits. Specifically, [Chart 1](#) shows total new office visits, with Place of Service limited to Office only. [Chart 2](#) shows reimbursement payments, and [Chart 3](#) compares new office visits based on time spent per patient.

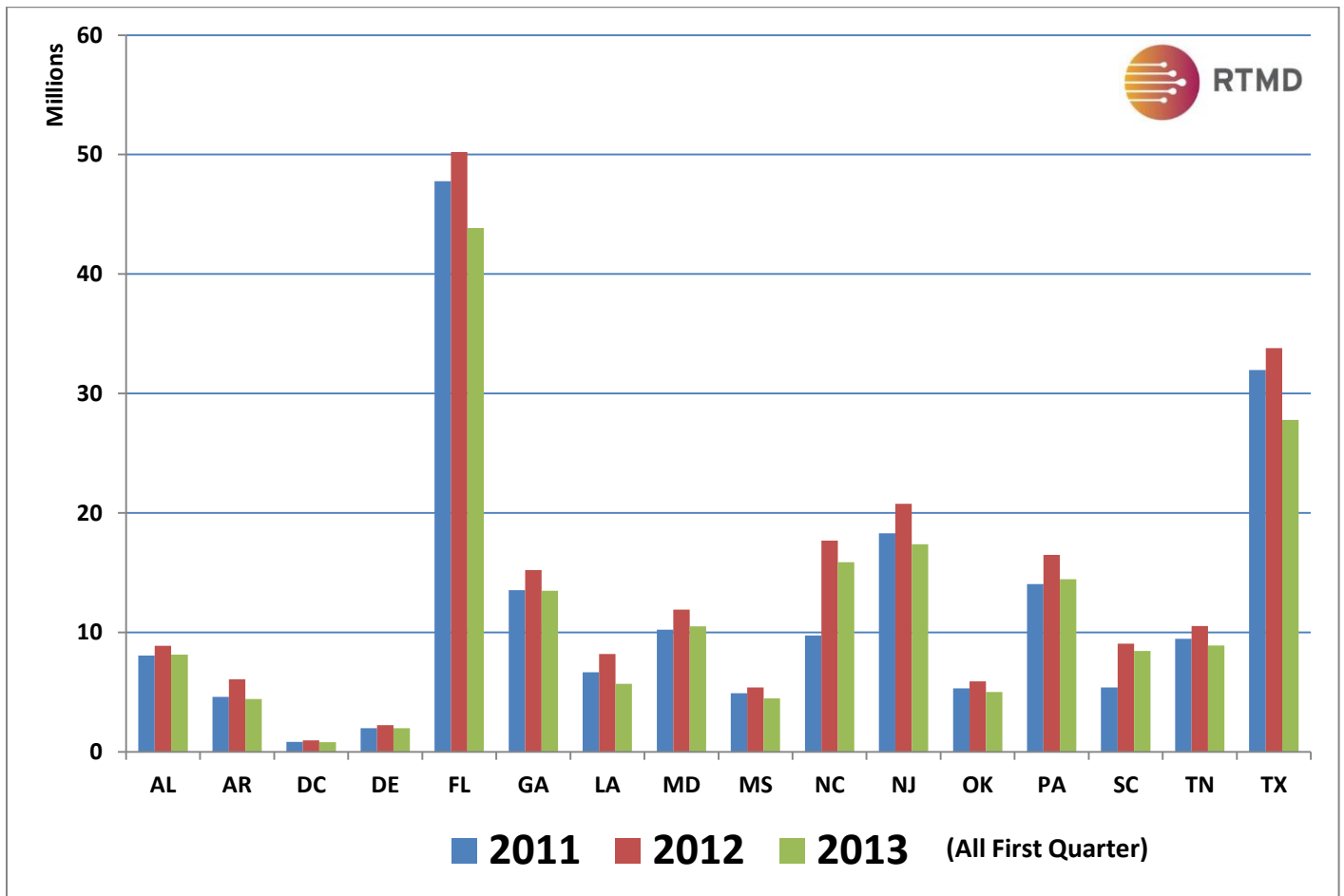
Would you like to know how your facility compares with the averages for your state? Call RTMD today.

I. Total First-Time Office Visits – Medicare Part B





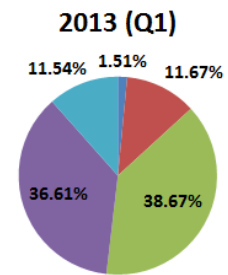
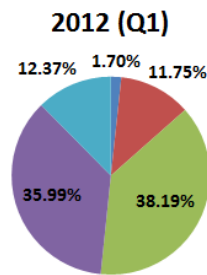
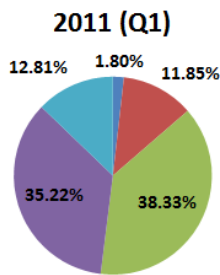
II. Reimbursement for First-Time Office Visits – Medicare Part B



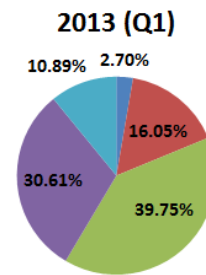
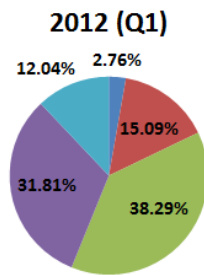
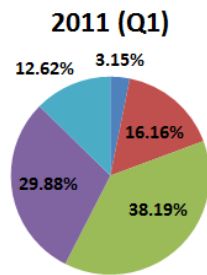


III. New Office Visits Based on Time Spent Between Patient and Physician – Medicare Part B

ALABAMA



ARKANSAS



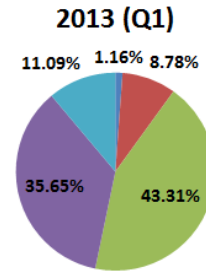
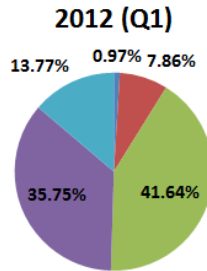
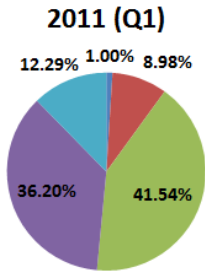
LEGEND

- 99201-OFFICE OUTPT NEW 10 MIN
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- 99202-OFFICE OUTPT NEW 20 MIN
- 99204-OFFICE OUTPT NEW 45 MIN

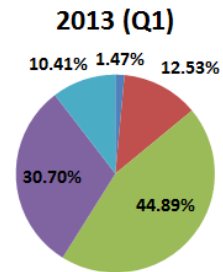
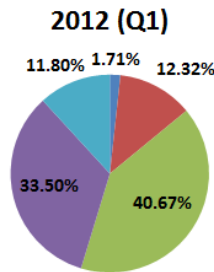
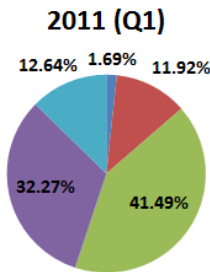


Time Spent (District of Columbia through Florida)

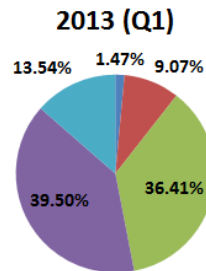
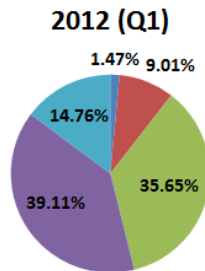
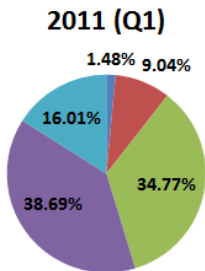
DISTRICT OF COLUMBIA



DELAWARE



FLORIDA



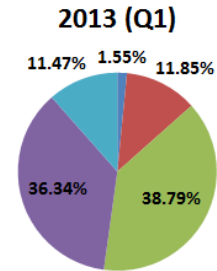
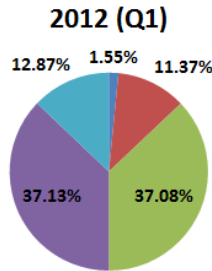
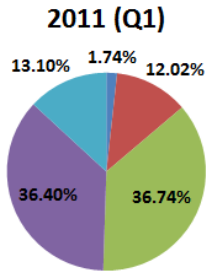
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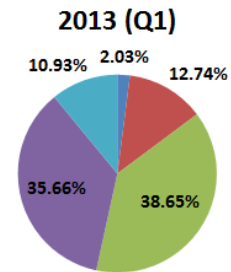
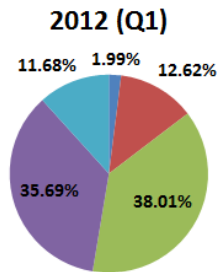
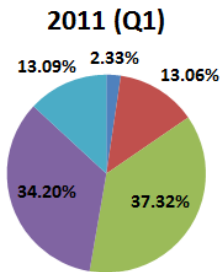


Time Spent (Georgia through Maryland)

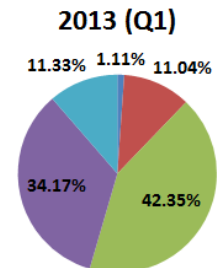
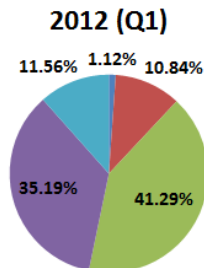
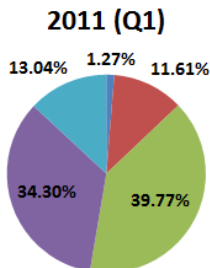
GEORGIA



LOUISIANA



MARYLAND



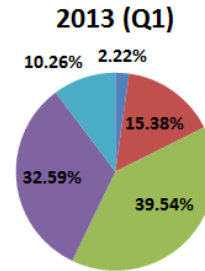
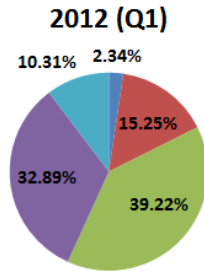
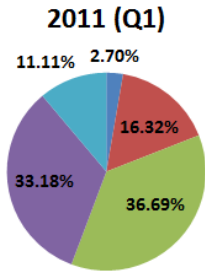
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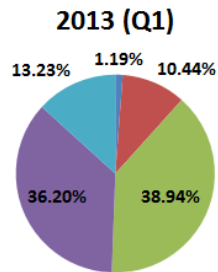
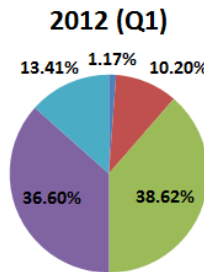
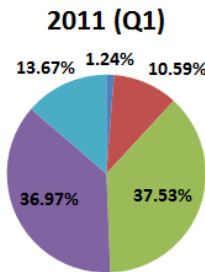


Time Spent (Mississippi through North Carolina)

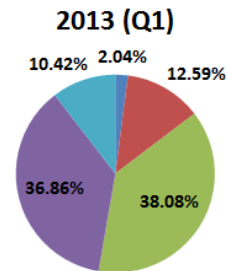
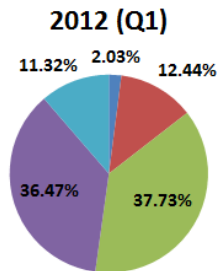
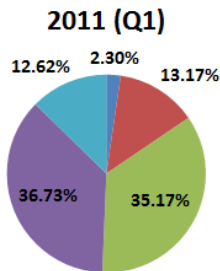
MISSISSIPPI



NEW JERSEY



NORTH CAROLINA



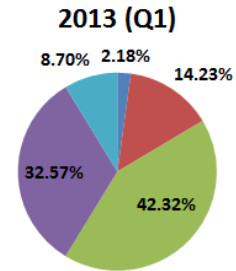
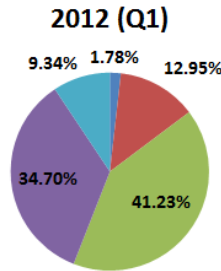
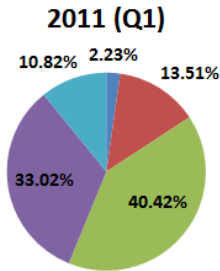
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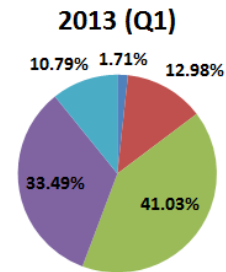
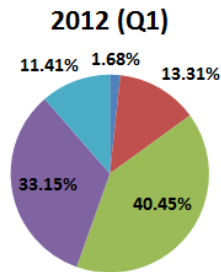
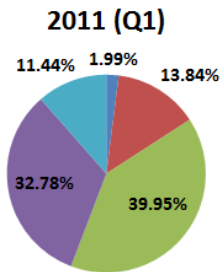


Time Spent (Oklahoma through South Carolina)

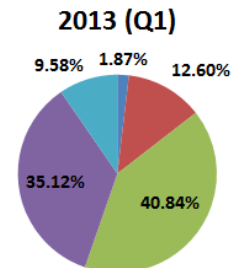
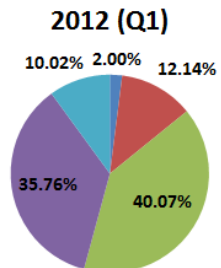
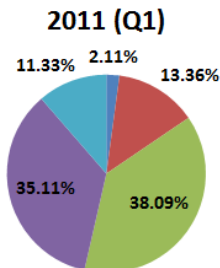
OKLAHOMA



PENNSYLVANIA



SOUTH CAROLINA



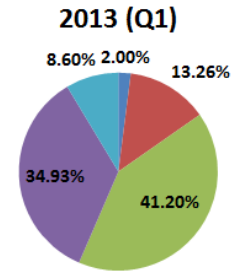
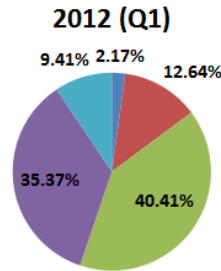
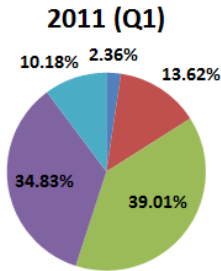
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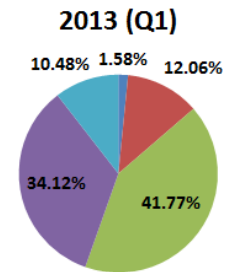
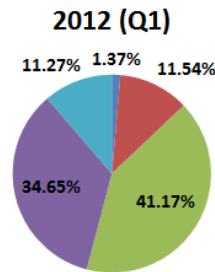
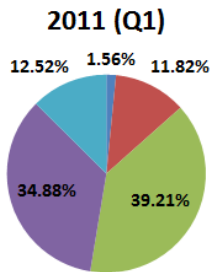


Time Spent (Tennessee through Texas)

TENNESSEE



TEXAS



LEGEND

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